

How to Get Into the Zone

FTZ Designation Process for New FTZ Operators and Expanding FTZ Customers

Importers can realize substantial time and financial savings via the Foreign Trade Zone (FTZ), a federal program designed to support American business and job growth.

How much will you save? We recommend contacting a qualified FTZ consultant for a cost-benefit analysis to find out at www.inzone.org/resources/service-providers. INzone, Central Indiana's FTZ Grantee Administrator, pays for your confidential analysis, up to \$2,500 for distribution and \$5,000 for manufacturing reports.

The cost-benefit analysis will help you make an informed decision about participation in the FTZ program. To designate your site, this is the process we follow:

1 Submit an FTZ Designation Request Letter

a. Submit a formal letter requesting FTZ designation on company letterhead. The following should be included for justification of economic impact to the community:

- A brief overview of your organization (what you do, why the FTZ program will benefit your business).
- Site description, address and square footage to be designated.
- Number of employees that are currently employed directly at the work site and how many new positions will be added, if any.
- Square footage that you would like to designate (building, trailer yard, etc.).
- Average annual payroll (rounded).

2 GIFTZ Board Review & Approval (Grantee Administrator for Central Indiana)

- Once received, the FTZ Request Letter is docketed for consideration by the Greater Indianapolis Foreign Trade Zone (GIFTZ) Board.
- The GIFTZ Board meets quarterly, on the fourth Tuesday in January, April, July and October.
- Requests must be received at least 10 days prior to the scheduled GIFTZ Board meeting for consideration.

3 FTZ Operator Agreement

- Upon GIFTZ Board approval, an FTZ Operator Agreement must be reviewed, signed in blue ink and returned for public docketing and execution by the Grantee, The Indianapolis Airport Authority (IAA).
- Due to uniform treatment provisions under federal regulations, the majority of the language included in the FTZ Operator Agreement cannot be altered.
- You must also send an "Exhibit A" site map that includes the following:
 - Aerial map labeled "Exhibit A" that contains the company name and physical address.
 - The desired FTZ area must be outlined in red.
 - Labeled with square footage of the proposed FTZ designated space.

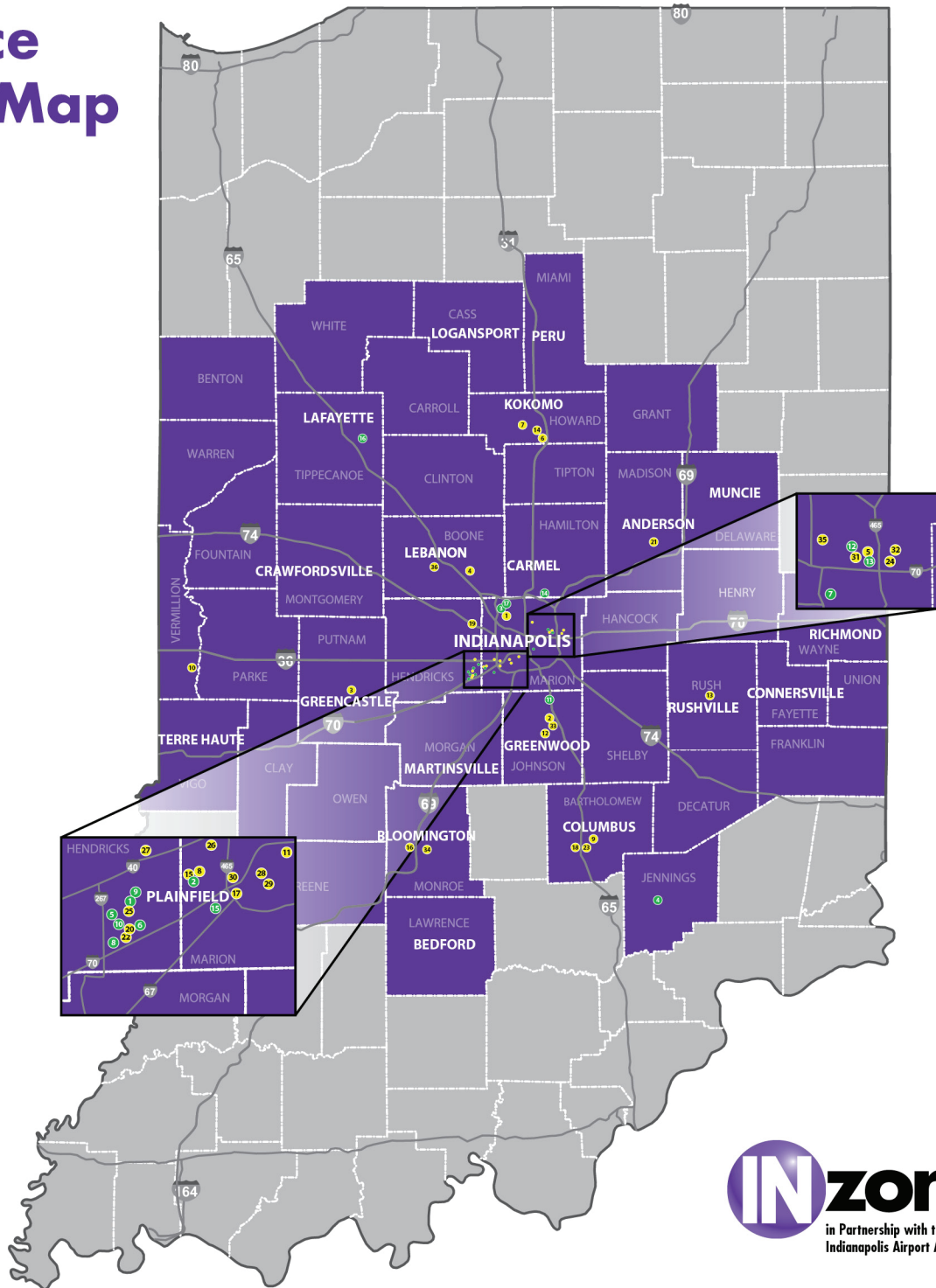
4 Indianapolis Airport Authority Board Review & Approval (Grantee for Central Indiana)

- The FTZ Designation Request Letter and signed FTZ Operator Agreement are docketed for consideration with the IAA Board, which meets on the third Friday of every month.
- For consideration, all requests must be received by the last business day of the month preceding the IAA Board meeting.
- The FTZ Operator Agreement will be executed and returned to you for recordkeeping.
- A Grantee Concurrence Letter will be issued to you, to be filed with your online FTZ application.

5 FTZ Board (Washington, D.C.) Application, Review and Approval

- Your FTZ consultant will submit the Grantee Concurrence Letter, proposed site map and FTZ application to the FTZ Board in Washington, D.C.
- The FTZ Board typically processes most FTZ requests within 30 days.
- Once an approval letter is issued, you and your consultant will complete the necessary steps to activate the site.

Service Area Map



ACTIVE FTZ OPERATOR SITES

- 1 BELKIN INTERNATIONAL Plainfield
- 2 DB SCHENKER, INC. Indianapolis
- 3 DB SCHENKER, INC. Indianapolis Airport
- 4 DECATUR MOLD TOOL & ENGINEERING, INC. North Vernon
- 5 ELI LILLY AND COMPANY Plainfield
- 6 FULLBEAUTY BRANDS, L.P. Plainfield
- 7 FULLBEAUTY BRANDS, L.P. Indianapolis
- 8 GEODIS LOGISTICS LLC Plainfield
- 9 INGRAM MICRO MOBILITY / BRIGHTPOINT NORTH AMERICA L.P. Plainfield
- 10 MD LOGISTICS, INC. (SITES 1-4) Plainfield
- 11 NEOVIA LOGISTICS SERVICES, LLC (SITES 1-2) Greenwood
- 12 NEOVIA LOGISTICS SERVICES, LLC (SITE 3) Indianapolis
- 13 NEOVIA LOGISTICS SERVICES, LLC Indianapolis
- 14 ROCKWELL AUTOMATION, INC. Indianapolis
- 15 SENTRY BIOPHARMA SERVICES, INC. Indianapolis
- 16 SUBARU OF INDIANA AUTOMOTIVE, INC. Lafayette
- 17 ZPS AMERICA, LLC Indianapolis

DESIGNATED FTZ OPERATOR SITES

- 1 ALFA LAVAL DISTRIBUTION Indianapolis
- 2 ALPINE ELECTRONICS MANUFACTURING OF AMERICA Greenwood
- 3 ASCENA RETAIL GROUP, INC. Greencastle
- 4 BROOKS SPORTS, INC. Whitestown
- 5 CHRYSLER Indianapolis
- 6 DAIMLER CHRYSLER Kokomo
- 7 DAIMLER CHRYSLER Kokomo
- 8 DHL GLOBAL FORWARDING Indianapolis
- 9 DOREL JUVENILE GROUP, INC. Columbus
- 10 ELI LILLY Clinton
- 11 ELI LILLY Indianapolis
- 12 ENDRESS & HAUSER Greenwood
- 13 FUJITSU TEN CORP. OF AMERICA Rushville
- 14 GENERAL MOTORS Kokomo
- 15 GREATER INDIANAPOLIS FOREIGN TRADE ZONE, INC. Indianapolis Airport
- 16 HAIER US APPLIANCE SOLUTIONS Bloomington
- 17 KUEHNE + NAGEL, INC. Indianapolis
- 18 LHP TECHNOLOGY, LLC Columbus

- 19 LIFESCIENCE LOGISTICS, LLC Brownsburg
- 20 MAGNUM LOGISTICS, INC. Plainfield
- 21 MONDAY VOIGT PRODUCTS, INC. Anderson
- 22 NSK CORPORATION Plainfield
- 23 ONKYO AMERICA Columbus
- 24 PIPER WAREHOUSE, INC. Indianapolis
- 25 PROGRESSIVE LOGISTICS, INC. Plainfield
- 26 PSG LOGISTICS Indianapolis
- 27 REGAL BELOIT CORPORATION Plainfield
- 28 ROLLS ROYCE CORPORATIONS Indianapolis
- 29 ROLLS ROYCE CORPORATIONS Indianapolis
- 30 ROLLS ROYCE CORPORATIONS Indianapolis
- 31 SILVER FOAM DISTRIBUTING COMPANY Indianapolis
- 32 SMC CORP. OF AMERICA Indianapolis
- 33 TETRA PAK PARTS AMERICAS Greenwood
- 34 THOMPSON MULTIMEDIA Bloomington
- 35 THOMPSON MULTIMEDIA Indianapolis
- 36 TTS TOOLTECHNICS SYSTEMS NORTH AMERICA/ TTS REAL ESTATE, LP Lebanon